

# Knights of Columbus Louisiana State Council

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## **DATES TO REMEMBER**

October 1-30	Respect Life Month
October 1	Deadline Payment State Per Capita
October 7-9	MDF Campaign
October 10	Deadline Payment Supreme Per Capita
October 10	Columbus Day Observed
October 15	Deadline District Soccer Challenge
October 15	Deadline Family of The Month
October 26	1 <sup>st</sup> Degree Tickfaw
October 31	Deadline Free Throw Kits From #Ft-Kit
October 31	Deadline For Substance Abuse Poster Kit
October 31	Deadline Area Soccer Challenge
October 31	Halloween

Mail in State Per Capita tax by October 1st. Do not send in late.

Mail in Supreme Per Capita tax October 10<sup>th</sup>. Do not send in late.

October 26<sup>th</sup> 1<sup>st</sup> Degree in Tickfaw. It will be held at Lady of Pompeii Hall 14450 Highway 442 Tickfaw, Louisiana 70448. It will start at 7:00P.M., bring Rosary, Booklet These Men They Call Knights and Lapel Pin. November 23, 2011 will be held at John F. Kennedy in Hammond. I need members on the District 12 1<sup>st</sup> Degree Team. I also need councils to start a degree team.

The District 12 World Day of Prayer For Peace to remember the 911 Attack on Twin Towers was a success. We had 28 Sir Knights Color Corp and 25 Brother Knights representing District 12.



## General Agent and Field Agents

## **Duplantis Agency**

Kirk Duplantis General Agent 11764 S. Harrells Ferry Rd E Baton Rouge, La 70816 Office 225-295-1090 Fax 225-295-1093 Council 10178

Nicholas Guichard 335 Springhaven Dr. Baton Rouge, LA 70810 Office 504- 416-6686 Fax 225-295-1093 10178

## **Kennedy Agency**

Terry Kennedy General Agent 104 Village St. Ste B Slidell, La 70458 Office 985-649-2703 Fax 985-643-9789 Council 2952 4874 11060

Adam Schench Field Agent 40048 Sugarberry Dr. Ponchatoula, LA 70454 985-807-5602 Councils 2952, 4874 11060



#### **Family Fraternal Benefits**

Being a member of the Knights of Columbus is an opportunity to be part of the largest Catholic lay organization in the world. Being an insured member means you've taken full advantage of the benefits of membership. Avail yourself and your family of our full line of life insurance, retirement and long-term care products and you'll help chart a course to safe waters in your financial future.

In addition to our strong, secure products, there are Family Fraternal Benefits that can help our members facing unique needs. Many of these benefits are unique to the Knights of Columbus and our members. Some of these benefits include:

- Guaranteed life insurance benefits for uninsurable children
- Death benefits available for stillborn or miscarried children
- Orphan benefits
- Member/spouse accidental death benefits

To learn more about these contact your agent.

## **Knights of Columbus Insurance**

Since our founding in 1882, the primary mission of the Knights of Columbus has been to protect families from the financial ruin caused by the death of the breadwinner.

In the beginning, Venerable Father Michael J. McGivney and his fellow Knights "passed the hat" to benefit widows and orphans.

From that humble start, the Order has grown to include top-rated life insurance, long-term care insurance and retirement products.

With more than \$80 billion of insurance in force and a full-time field force

of more than 1,400 serving our members and their families, we are proudly fulfilling Fr. McGivney's vision.

The best way to learn about our products is by arranging a visit with a local field agent. Your agent can custom design an insurance program to meet your current needs, help you plan for the future or simply explain the many fraternal benefits that come with membership. To contact the agent in your area, use our convenient <u>Find An Agent</u> feature.

To learn more about insurance or our products, please use the links on this page. To get a rough estimate of the amount of life insurance protection you and your family need, use our Life Insurance Calculator. The Knights of Columbus is Your Shield of Protection for Life.

#### Why Choose Us?

#### We are strong

The Knights of Columbus is a fraternal benefit society that is strong, secure and stable. Members can be confident that we'll be here when you need us. We've been successfully protecting families since 1882, and our outlook remains bright.

Don't just take our word for it. There is no more highly rated insurer in North America than the Knights of Columbus. A.M. Best has bestowed on us their highest rating (A++, Superior) for 35 consecutive years.

Remember, in 2010, the Knights of Columbus gave more than \$154 million to Catholic and other charitable causes. In these uncertain times, find comfort in an organization that leads the way in doing good for others while doing good for our own.

#### We are secure

Since 1882, we have been committed to protecting the financial futures of our Knights and their families. We do this by paying claims and dividends to our insured members. In 2010, we paid well over \$442 million in death claims and other benefits, and more than \$322 million in dividends to our policyholders. Even more impressive is the fact that in the past decade, the Knights of Columbus paid more than \$3.2 billion in dividends to insured members.

#### We are stable

Prudent leadership and management has led to the rapid growth of our assets, providing an adequate foundation for our member's protection, and securing our obligations to our insured and their beneficiaries. Also, because we are a fraternal benefit society, we have no stockholders. Our owners are our members and we return our good fortune in the form of dividends to our

## **Disability Income**

What if your last paycheck was your last paycheck?

Statistics tell us that 10% of North Americans between ages 18 and 64 have a disability and that there is a 33% chance of a person entering the work force today being disabled before they retire. As people earn more, the financial risk posed by a disability becomes more significant. Unfortunately, very few people have insured this risk. Seventy percent of employees in the private sector are not covered by any type of long-term disability insurance. Ask yourself: "What is my largest asset?" Most people will say it's their home. But, the fact is that, it's usually their ability to earn a paycheck. Without this, all other assets are in jeopardy. If you lose your ability to work, what would you do?

Income Armor from the Knights of Columbus can pick up where your paycheck leaves off.

Our Income Armor product is offered to members and their wives ages 18-61 (subject to underwriting requirements). Coverage cannot be cancelled as long as you pay your premiums when they are due. Premiums are not guaranteed and increases are possible, but only on a class basis.

Your base policy premium provides a comprehensive list of benefits, including:

For Total Disability

For Partial Disability

Waiver of Premium

Organ Donor

Rehabilitation & Retraining

Contact your agent today to learn more about Income Armor.

## **Annuities**

The beauty of our annuity products lies squarely in their simplicity and security.

Simple from the standpoint that they're fixed in nature. They provide long-term accumulation of wealth, specifically designed for retirement needs. There are no hidden management fees or annual charges. (Surrender charges may apply).

Secure because they are backed by the Knights of Columbus, an

organization that earns the highest ratings from independent rating services while maintaining high ethical standards.

Our investment philosophy is consistent with the nature of the funds entrusted to us. We invest in vehicles that generate competitive rates for you, while assuring absolute safety of your retirement nest egg.

Whether you're looking to start a retirement savings program or moving substantial, more volatile funds into 'safer waters', the Knights of Columbus offers programs that can help you achieve your goals.

All council need to schedule and Insurance Night. Have your Field Agent to explain the benefits of the Knights of Columbus Insurance.

# A Message to Recruiters

Carl A. Anderson

Time and again, I have stressed that we have nothing less than a moral obligation to offer membership in the Knights of Columbus to every eligible Catholic man. To accomplish this, I am asking dedicated brother Knights like you to be ambassadors, to reach out to Catholic men and their families and invite them to become part of our Order.

#### <u>Duties of a Proposer</u>

The Servant of God Father Michael J. McGivney founded our Order more than 120 years ago, and yet we have only just begun to realize our true potential. New members are essential to our success; the Order's *tomorrow* depends on our recruitment *today*!

We must be creative in our recruitment efforts, and I am pleased to promote an exciting web site feature that we hope will facilitate membership recruitment. Please visit the Why Join? feature and see how it can help in your recruitment efforts. This multimedia presentation offers powerful testimonials from Knights like you about their experiences in the Order. Please encourage prospective members and their families to visit the "Why Join?" feature at their convenience and in the comfort of their own homes. In so doing, they can see why being a Knight of Columbus truly is an experience of a lifetime.

Thank you in advance for your efforts to bring new members into our ranks. Working together, I am confident that the Knights of Columbus will continue to thrive as the preeminent lay Catholic organization in the world.

# **Recruitment Strategies**

- Recruitment Strategies
- Recruitment Strategies
- Action Steps
- Support Materials

Recruiting new members is essential to the continued growth and well-being of your council and the Order. Offering a man membership in the Knights of Columbus gives him the opportunity to improve his own life and his community. Membership allows him to experience the fraternal bond that Knights share while growing closer to his family and his faith.

For your council's recruiting efforts to succeed, you need to devise a plan of action and follow through on it. The "Action Steps" and "Support Materials" links to the right will lead you to strategies that your council can implement to execute a successful recruitment campaign and give you a view of the variety of materials available to you.

Use these ideas and materials: to help your recruitment efforts, to keep our Order growing and strong, and to give every qualified man the opportunity to become a Knight of Columbus.



Ask a 3<sup>rd</sup> Degree Member to join the 4<sup>th</sup> Degree



The Columbian Squires is an organization of young Catholic boys between the ages of 10 to 18. When they reach the age of 18 they

will be able to join the Knights of Columbus. John F. Kennedy council has a Squire Circle. It is very active. This is the only Circle in District 12. If any member has a son or grandson and interested contact me.



# TRICK OR TREAT HAVE A SAFE HALLOWEEN

Vivat Jesus Gasper T. Corpora District Deputy